

## Impact Team

*Use these discussion points to recruit new or existing members to join the impact team.*

- **Introduce the concept of an impact team:**
  - *Your passion for making an impact in your local community would make you a great fit for an impact team.*
  - *An impact team is a group of Modern Woodmen members who work together to bring members together and make an impact in their local community.*
- **Share opportunities offered by joining an impact team:**
  - *By being part of an impact team, you'll have plenty of opportunities to be involved in the community. The team is responsible for planning events that focus on social, educational and volunteer activities that benefit members of the youth service club and our local community.*
- **Explain the time commitment involved:**
  - *The time commitment for an impact team is only 1-2 hours, at most, per month.*
- **End the conversation:**
  - If the prospective team member want to be part of the impact team:
    - *I'm glad you want to make a difference in your community by providing volunteer, educational and social opportunities for new and existing members!*
  - If the prospective team member is unsure and would like more information:
    - *Try your best to answer any questions he/she might have. Use the FAQ handout, if needed. If you're unsure of an answer, please contact the Fraternal Department at ext. 7339 for help.*
  - If the prospective team member is currently not interested:
    - *Please take this flyer. It contains more information and how to contact me in case you change your mind or think of anyone else who would be interested in making a positive impact in the community.*